### Solution Partner

## 2Q 2015 Business Results & Outlook

July 17, 2015



The business results for the Second quarter of 2015 currently under audit review are presented here for investors' convenience. Hence, please be advised that some of their contents may be altered in the course of audit.

The business results are subject to the IFRS(International Financial Reporting Standards) from 2010. In addition, operating profits are amended to reflect "Guidance for public announcements of business results" reported by KAI(Korea Accounting Institute) on Feb 18<sup>th</sup> 2013.

Forecasts and projections contained in this material are based on current business environments and management's strategies, and they may differ from the actual results upon changes and unaccounted variables.



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					(Unit: KRW bn)
Classification	'14.2Q	'15.1Q	'15.2Q	ΥοΥ	QoQ
Sales	5,869	4,915	5,073	-13.6%	3.2%
Operating Profit	360	362	563	56.7%	55.7%
(%)	(6.1)	(7.4)	(11.1)	50.770	55.776
Pre-tax Income	290	324	493	70.0%	F2 40/
(%)	(4.9)	(6.6)	(9.7)	70.0%	52.1%
Net Income	227	246	353	55.6%	43.3%





### **Financial Position**

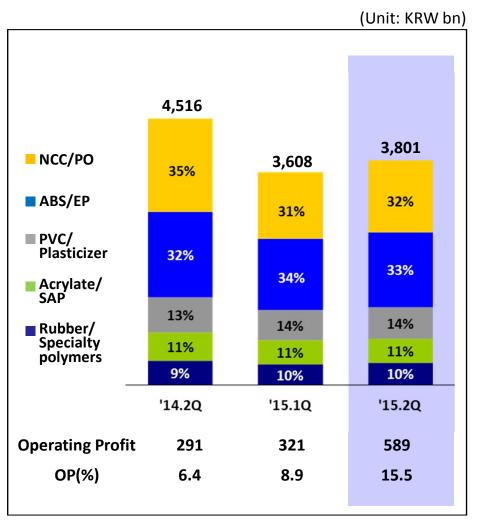
		(	Unit: KRW bn)
Classification	'14	'15.2Q	Change
Asset	18,128	18,346	1.2%
Cash and equivalents	1,748	2,100	20.2%
Liabilities	5,862	5,734	-2.2%
Borrowings	2,934	2,972	1.3%
Shareholder's Equity	12,266	12,612	2.8%
EBITDA	2,444	1,530	

### **Financial Ratios**

Classification	'14	'15.2Q	Change
Total Liabilities/ Equity (%)	47.8	45.5	-2.3%p
Borrowings / Equity (%)	23.9	23.6	-0.3%p
Interest Coverage Ratio (x)	16.6	29.4	12.8
ROE (%)	7.1	9.6	2.5%p
ROA (%)	4.8	6.6	1.8%p



**Business results** 



Analysis

# Analysis• Earnings improved with seasonal demand and premium products<br/>sales-NCC/PO: In spite of maintenance shutdown at Daesan NCC,<br/>earnings improved based on product price rises<br/>and premium PO sales-ABS/EP: Maintained profitability through increased premium<br/>ABS sales despite narrowed spread

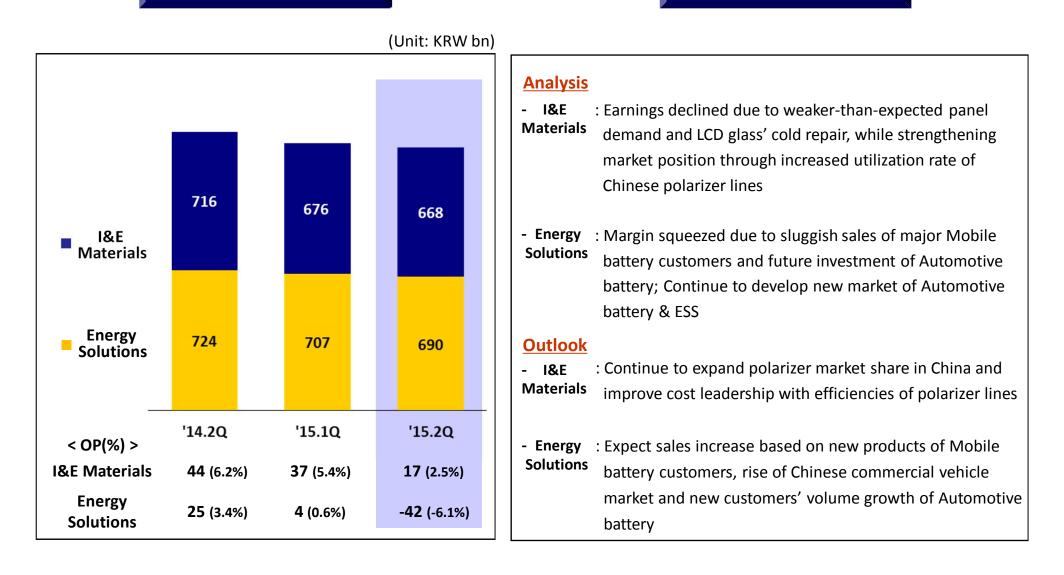
- -PVC/ : Stable product price continued despite excessive supply Plasticizer
- -Acrylate/ : Continued solid earnings based on stable sales to top tier customers
- -Rubber/ Specialty Polymers : Volume growth with stable sales to major customers despite weak tire demand

### <u>Outlook</u>

- Expect stable spreads with seasonal demand and stable feedstock costs
- Enhance competitive edge through cost competitiveness and sales increase of high margin product

Analysis

**Business results** 



Classification			2014					2015		
Classification	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Sales	5,673	5,869	5,664	5,372	22,578	4,915	5,073			9,988
Operating Profit	362	360	358	232	1,311	362	563			925
OP Margin	6.4%	6.1%	6.3%	4.3%	5.8%	7.4%	11.1%			9.3%
Basic Materials & Chemicals	4,415	4,516	4,352	3,982	17,265	3,608	3,801			7,409
NCC/PO	1,593	1,583	1,565	1,314	6,055	1,135	1,219			2,353
ABS	1,066	1,148	1,045	996	4,255	920	976			1,896
EP	283	298	297	287	1,165	289	290			579
PVC/Plasticizer	601	595	543	525	2,264	514	536			1,051
Acrylate/SAP	474	485	482	437	1,877	400	404			803
Rubber/Specialty Polymer	399	407	420	422	1,648	350	376			726
Operating Profit	308	291	307	212	1,117	321	589			911
OP Margin	7.0%	6.4%	7.0%	5.3%	6.5%	8.9%	15.5%			12.3%
I&E Materials	670	716	713	713	2,812	676	668			1,343
Operating Profit	37	44	27	27	134	37	17			54
OP Margin	5.5%	6.2%	3.7%	3.7%	4.8%	5.4%	2.5%			4.0%
Energy Solutions	681	724	694	753	2,853	707	690			1,397
Operating Profit	17	25	29	-6	65	4	-42			-39
OP Margin	2.6%	3.4%	4.1%	-0.8%	2.3%	0.6%	-6.1%			-2.8%

(Unit: KRW bn)

• Divisional name has been changed to 「Basic Materials & Chemicals」 from 「Petrochemicals」

• 2014 I&E Materials business results are amended due to reflect the inclusion of Water Solution business.



### Borrowings

	(Unit : KRW bn)			
Classification	<b>'14</b>	'15.1H		
Total	2,934	2,972		
(Overseas Subsidiaries)	(1,244)	(1,239)		
	100%	100%		
KRW Currency	601	540		
	20%	18%		
СР	399	300		
Others	202	241		
Foreign Currency	2,333	2,432		
roreign currency	80%	82%		
Loan	1,348	1,348		
Negotiation Borrowings	985	1,084		
Short-term	2,206	2,293		
(Overseas Subsidiaries)	(817)	(897)		
	75%	77%		
Long-term	728	679		
(Overseas Subsidiaries)	(427)	(342)		
	25%	23%		

The % is calculated to total borrowings.



### Cash Flow

### (Unit: KRW bn)

	Classification	'14	'15.1H	
	Beginning Cash	1,909	1,748	
Op	perating/Investing	215	608	
	Net Income	854	599	
	Depreciation	1,133	605	
	Working Capital	-96	134	
	САРЕХ	-1,582	-994	
	Others	-94	264	
Fir	nancing	-377	-256	
	Borrowings	-77	39	
	Dividends	-300	-295	
	Ending	1,748	2,100	

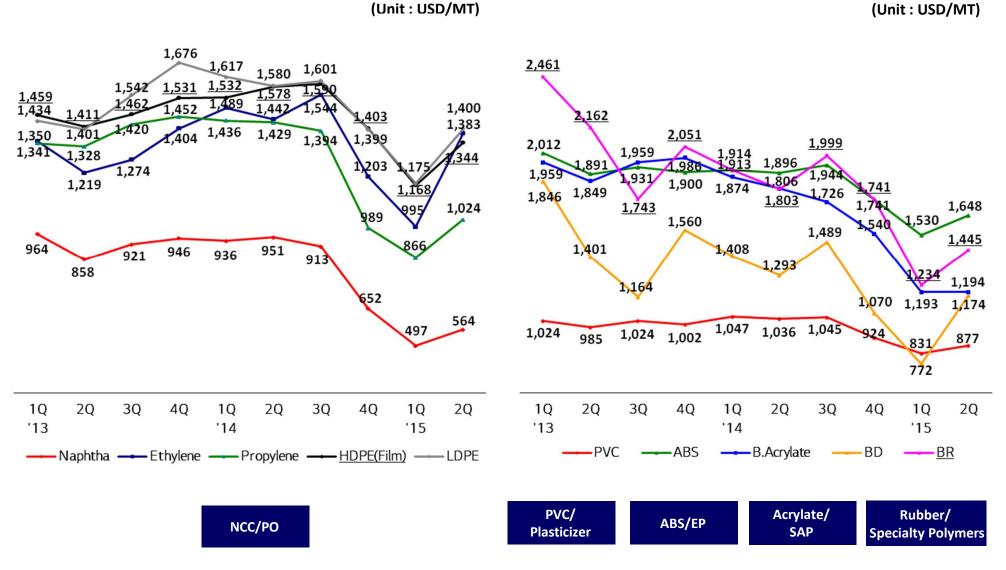
					(Unit: KRW bn)
Classification		'13	'14	'15 Plan	'15.1H
Basic Materials & Chemicals	New / Expansion	416	402	303	237
	Maintenance	213	329	360	256
	Total	629	731	662	493
10 F	New / Expansion	269	285	219	180
I & E Materials	Maintenance	94	122	150	72
	Total	363	407	369	252
Freezer	New / Expansion	104	150	239	82
Energy Solutions	Maintenance	106	140	158	90
	Total	209	290	397	172
Common	New / Expansion	116	88	262	56
Common Expenses	Maintenance	64	66	95	21
	Total	180	154	357	77
Total	New / Expansion	904	925	1,022	554
	Maintenance	476	657	763	440
* "Now/Expansion" ind	Total	1,380	1,582	1,785	994

\* "New/Expansion" includes R&D investments.



**Quarterly Price Trends** 

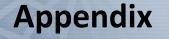
Appendix

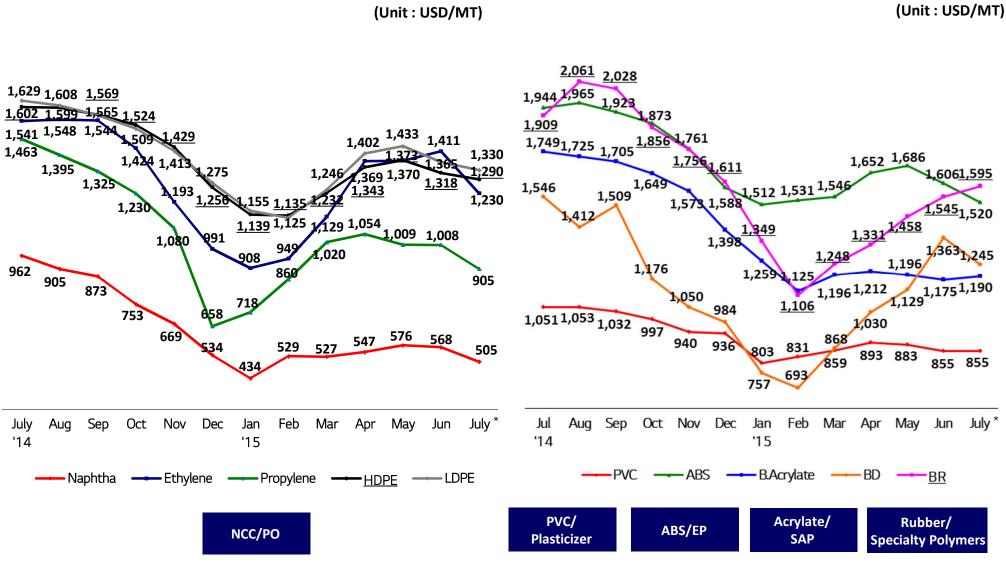


• The prices are average price of CFR FE Asia for general grade in each product group.

🕞 LG Chem

**Monthly Price Trends** 





• The prices are average price of CFR FE Asia for general grade in each product group.

\* shows the prices on July 10, 2015

